



## Welcome to the 2026 Nonprofit Excellence Academy

In 2024, the Community Foundation for Ocala/Marion County launched the *Nonprofit Excellence Academy* through its Nonprofit Resource Center to strengthen and support the growing network of nonprofits across Marion County and beyond. With our community's rapid population growth and the increasing demand for human services, the Academy was created to meet the evolving needs of local nonprofit organizations.

We are proud to announce the 2026 Nonprofit Excellence Academy! Based on valuable feedback from past Academy participants, we will be featuring one dynamic course each month designed to enhance leadership skills and provide practical tools drawn from the *Roadmap to Success*. Additionally, select courses will be offered virtually, providing greater accessibility and flexibility for busy nonprofit professionals. This year's sessions will focus on helping nonprofits operate with the efficiency and strategy of a business while staying true to their mission-driven purpose.

### Pricing for the 2026 Nonprofit Excellence Academy: \$900 (as a package)

#### Additional Benefits:

- Discounted Fundraising Summit registration
- Discounted pricing for additional courses offered outside of the Academy
- Give4Marion Registration \$250
- Academy members highlighted during the year in Annual Report & other Foundation marketing mediums like social media.

#### Courses:

The 2026 Nonprofit Excellence Academy offers an inspiring lineup of courses designed to strengthen every facet of your organization. This year's sessions will challenge leaders to navigate today's realities with confidence through our *Tough Talks for Tough Times* series covering governance, fundraising, and strategic partnerships. Participants will also explore topics such as *Getting Started with Planned Giving*, *Developing Your Nonprofit Brand*, and *The Art of the Annual Campaign*. Additional sessions dive into *Cybercrime & Financial Fraud*, *Difficult HR Issues & How to Avoid Them*, and *Revitalizing Your Office Culture & More*. Whether you're looking to sharpen your budgeting skills, expand fundraising strategies, or enhance leadership capacity, each monthly course is crafted to help you lead your nonprofit with purpose, professionalism, and impact.

#### Join the Academy Now!

To reserve your spot it is as easy as filling out the form with your payment and return to the Community Foundation, 324 SE 24<sup>th</sup> Street., Ocala, FL 34471 or email [Dawn@OcalaFoundation.org](mailto:Dawn@OcalaFoundation.org). If you would like to be invoiced, please indicate below.



## 2026 Nonprofit Excellence Academy (Package Only)

Nonprofit Name: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

### Course Information

Wed	January 28, 2026 (Virtual)	3:00 p.m.	Tough Talks for Tough Times – Governance
Wed	February 25, 2026 (Virtual)	3:00 p.m.	Tough Talks for Tough Times – Fundraising
Wed	March 25, 2026 (Virtual)	3:00 p.m.	Tough Talks for Tough Times – Strategic Partnerships
Wed	April 29, 2026 (Virtual)	3:00 p.m.	Getting Started with Planned Giving
Wed	May 27, 2026 (Virtual)	3:00 p.m.	Manager Training for Nonprofits
Wed	June 24, 2026 (TBD)	3:00 p.m.	Developing your Nonprofit Brand
Wed	July 22, 2026 (Virtual)	3:00 p.m.	Cybercrime and Financial Fraud
Wed	August 26, 2026 (Virtual)	3:00 p.m.	The Art of the Year-End Campaign
Wed	September 30, 2026 (Virtual)	3:00 p.m.	Difficult HR Issues and How to Avoid Them
Wed	October 28, 2026 (TBD)	3:00 p.m.	Budgeting Basics for Nonprofits
Thurs	November 19, 2026 (Virtual)	3:00 p.m.	Unique Fundraising for Nonprofits
Wed	December 9, 2026 (TBD)	3:00 p.m.	Revitalizing your Office Culture

### Terms of Agreement

1. All transactions are final, and no refunds will be issued under any circumstance.
2. Nonprofits are responsible for assigning a team member to attend each class.
3. If a Nonprofit fails to complete one or more payment, they will be removed from the remaining classes.

### Billing Terms

- ☐ One Time Payment of \$900: ☐ Check ☐ Credit Card (processing fee applies)  
or  
☐ Three Payments of \$300 each (invoiced February 1, May 1, and August 1)  
☐ I agree with the terms above.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_